



# ENERGIE ȘI BIOMASĂ

Resurse energetice alternative pentru Moldova



## Pre-proposal conference

Feasibility study on replicating Public-Private Partnerships for establishing biomass heat delivery service in rayons of Moldova

RFP14/00883

03 October 2014, 10:00

UN House Conference Room

Participants	
1 representative of 1 company attended the meeting	
UNDP Moldova	
1. Nicolae Zaharia	MEBP Business Development Officer
2. Mihai Maciuca	MEBP Procurement and Contract Management Officer

### Background:

On 26 September 2014 UNDP Moldova issued a Request for Proposal for the Provision of Feasibility study on replicating Public-Private Partnerships for establishing biomass heat delivery service in rayons of Moldova. The deadline for submission of the proposals is 10 October 2014, 16:30 local time. The purpose of the Pre-bidding Conference is to inform interested companies on the procurement procedures and to respond to the questions of the participants.

According to the Request for Proposal the interested companies/NGOs shall provide their offers for conducting a study/survey that will evaluate the feasibility of replicating the Public Private Partnership (PPP) experience launched in LEOVA rayon with the purpose of delivering heat from biomass to public sector.

Partnering private and public sectors for biomass heat delivery in Moldova is a relatively new domain with estimated high replication potential but also incurring implementation risks that should be identified at the design stage. Because of the business involvement in the PPP model, the focus of the study will rely on feasibility of projects which the study will evaluate for all rayons.

The participants that attended the meeting were warned that the proposals should be presented in 2 separate envelopes; first should include operational and technical documentation and Proposal form; the second should include the price schedule/financial proposal.

### Questions and answers:

*Q: Would it be possible to share with offerors the feasibility study conducted within the project for establishing the first similar PPP?*

**A:** The report is available on-line on the project's webpage. A link to the document shall be published on the tender's webpage.

## Moldova Energy and Biomass Project

*Q: How many rayons should be actually be assessed within the study?*

A: The winning offeror shall conduct a desk research to determine the biomass potential of all the rayons of Moldova. Based on the desk review, at least 10 districts with the highest potential shall be shortlisted and further assessed/interviewed.

*Q: Should the proposals include a concept of the feasibility study?*

A: In accordance with the RFP provisions, proposers are required to submit a Concept of the study as part of their Technical Proposal, which should comprise a draft outline of the study, proposed timeline of activities, key elements of research to be conducted, major questions to be clarified and main directions of analysis, as well as other pertinent information. Proposers need to submit as well the list and the CVs of the proposed team that will perform the work.